

LAVINIA STOICA



Msc. Environmental Engineer, ETS consultant

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Profile summary

Since 2007 providing advisory services for JI, EU ETS compliance projects

Since 2009 assessing and capitalizing the CO2 trading opportunities on the Romanian, Bulgarian and Greek markets

EDUCATION

Ecologica University of Bucharest-Faculty of Law

10/2008-03/2010

Diploma awarded: Msc. International and Internal Environmental Law

Politehnica University of Bucharest- Power Eng. Faculty

10/2001-09/2006

Diploma awarded: Environmental Engineer

ADDITIONAL TRAINING

Waste Management Specialization course, organized by Euro Best Team

SalesQuick Start- training course on sales strategies, organized by Axioma Solutions

Romanian Brokers Association

Course on analysis and decision making on financial instruments trading

SIBEX Monetary Financial and Commodities Exchange

Training on trading on the derivative market

Floyd Advertising Design and Consulting

Capacity building training as Internal Auditor Environmental Management System (ISO 14001, EMAS)

Romanian Ministry of Economy and Finances

Capacity building training as EU-ETS verification bodies

Schultz Consulting

Capacity building training as Project Manager

EXPERIENCE

Managing Director, Consus Romania SA

09/2009 – present

Developing and enforcing the presence of the company on the Romanian, Greek and Bulgarian carbon markets, by designing, developing and

implementing the strategic plan of the company, in the most cost effective and time efficient manner. Establishing, maintaining and developing the client portfolio, in Romania and neighbouring countries, providing advisory services aimed at complying with EU ETS regulations, regarding monitoring, reporting of CO2 emissions, trading the GHG allowances, obtaining necessary permits.

Project Manager, Eninvest SA

09/2006-08/2009

Providing expert consultancy on environment protection issues; supporting the elaboration and implementation of energy efficiency, power systems rehabilitation, renewable energy sources, environmental protection, climate change control and mitigation projects, focussing on Kyoto Protocol flexible mechanisms, emissions trading and monitoring

English

Advanced skills for: reading, writing, understanding

French

Advanced skills for: reading, writing, understanding

Linguistic certification issued for French language by the Polytechnic University of Bucharest, Department of Foreign Languages

Spanish

Elementary proficiency

Romanian

Native language

Language skills

Good command of Microsoft Office software products: Excel™, Word™, PowerPoint™

Analytic skills and thinking; people skills; engagement, goal-achiever, good organization of time and available resources; self-confident, accept responsibility, work well with others and motivate them, identify problems and resources, gather information, solve problems, develop strategies, handle details, coordinate tasks, plan and arrange activities, multi-tasking, manage conflict, delegate responsibility, make decisions, direct others, implement decisions, take charge.

Other skills

Project portfolio

- Evaluating the level of compliance of one ETS installation to 2013-2020 regulations on CO2 emissions monitoring and reporting, improving the documentation required for monitoring and reporting of CO2 emissions for an ETS installation, beginning with 2013, beneficiary: a private ETS company;
- Drafting the documentation required by the National Environmental Protection Agency for granting CO2 allowances to New Entrants Installations under the EU ETS, Beneficiaries: a private ETS company;

- Drafting the documentation required by the Ministry of Environment and Forests for issuing the Greenhouse gas emission permit for an ETS installation, beginning with 2013, Beneficiary: a private ETS company;
- Part of the EU research project team, Micro Dynamic Demand and Storage (Project Acronym: MiDDaS), funded under FP7-SME-2008-1 call for proposals, a 24 months project;
- Part of the EU research project team, Research for the benefit of specific groups; Transparent Fresnel Based Concentrated Photovoltaic Thermal System (Project Acronym: INTENSOL), funded under FP7-SME-2010-1 call for proposals, a 24 months project;
- Analyzing the impact of the EU "energy-climate" package on the Romanian industrial and energy production activities. Beneficiary: Romanian Ministry of Economics;
- Developing and implementing a monitoring and reporting software system for CO2 emissions. Beneficiaries: a private ETS company; the Romanian National Environmental Protection Agency and Ministry of Environmental;
- Providing advisory services regarding eligibility of projected investments under the Romanian regulations for New Entrant Installations under the EU-ETS. Beneficiary: a private ETS company;
- Drafting required documentation for gaining financing from European Union Structural Funds. Beneficiary: a private company;
- Advisory for Emission Reduction Purchase Agreement (ERPA) drafting and signing. Beneficiary: a private Romanian company;
- Advisory regarding suitable investor and AIE/DOE for "Procera Biodiesel Factory, Fundulea" JI Project. Beneficiary: a private Romanian company;
- Drafting PIN and PDD for the first time in Romania Biodiesel JI project ("Procera Biodiesel Factory, Fundulea"), followed by obtaining the LoE from the Romanian Ministry of Environment. Beneficiary: a private Romanian company;
- Research conducted for „Evaluating the impact of EU-ETS over the industrial activities in Romania”. Beneficiary: Romanian Ministry of Economy and Finance;
- Providing advisory services to a Japanese company on the opportunities of the EU-ETS and Green Investment Schemes. Beneficiary: a Japanese company;
- Drafting the PDD and supported the client during the validation period of the JI project "Modernization of CET 1 Iasi and rehabilitation of the city district heating system". Beneficiary: a Romanian company;